| Exhibit No: | |
|--------------|-------------|
| Application: | A.18-07- |
| Witness: | Wei Bin Guo |
| Chapter: | 5 |

PREPARED DIRECT TESTIMONY OF WEI BIN GUO ON BEHALF OF SOUTHERN CALIFORNIA GAS COMPANY AND SAN DIEGO GAS & ELECTRIC COMPANY

(NONCORE AND CONSOLIDATED DEMAND FORECASTS)

TABLE OF CONTENTS

| 1. | PURPOSE | 1 |
|------|---|----|
| II. | SOCALGAS' NONCORE GAS DEMAND FORECASTS | 2 |
| | A. Introduction | 2 |
| | B. SoCalGas' Noncore Customer Segment Demand | |
| | 1. Commercial | |
| | 2. Industrial | |
| | 3. Electric Power Generation | |
| | 4. Enhanced Oil Recovery-Cogeneration and Steaming | |
| | 5. ECOGAS (Mexicali) | |
| | 6. Wholesale | |
| III. | SOCALGAS METER COUNT AND CONSOLIDATED GAS DEMAND | |
| | FORECASTS | 6 |
| | A. Introduction | 6 |
| | B. Meter Count Forecasts | 6 |
| | C. Consolidated Gas Demand for Average Year and Cold Year | 8 |
| | D. Consolidated Peak Day Gas Demand | 9 |
| | E. Consolidated Peak Month Gas Demand | 11 |
| IV. | SDG&E'S NONCORE GAS DEMAND FORECASTS | 12 |
| V. | SDG&E METER COUNT AND CONSOLIDATED GAS DEMAND | |
| | FORECASTS | |
| | A. Introduction | |
| | B. Meter Count Forecasts | |
| | C. Consolidated Gas Demand for Average Year and Cold Year | |
| | D. Consolidated Peak Day Gas Demand | 15 |
| | E. Consolidated Peak Month Gas Demand | 16 |
| VI. | Core Storage Allocations and Unaccounted-For Gas | |
| | A. Core Storage Allocations | |
| | B. Unaccounted-For (UAF) Gas | 18 |
| VII. | QUALIFICATIONS | 20 |

CHAPTER 5

PREPARED DIRECT TESTIMONY OF WEI BIN GUO (NONCORE AND CONSOLIDATED DEMAND FORECASTS)

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

1

2

3

I. PURPOSE

The purpose of my prepared direct testimony is to present the demand forecasts for Southern California Gas Company's (SoCalGas) and San Diego Gas & Electric Company's (SDG&E) noncore market segments other than large electric generation (EG) and large cogeneration customers (those with capacity greater than 20 megawatts (MW)), whose gas demand forecasts are discussed in Chapter 4 (Huang). In my testimony, I also prepare the meter count forecasts for all of SoCalGas' and SDG&E's markets except for large EG and large cogeneration customers whose meter forecasts are discussed in Chapter 4 (Huang). My testimony also presents the consolidated gas demand forecasts for Average Year and Cold Year temperature conditions, along with peak day and peak month demand forecasts, for the years 2020 through 2022 (TCAP period) for SoCalGas' and SDG&E's markets. My consolidated forecasts rely on the forecasts of residential customer demand provided in Chapter 2 (Teplow), the forecasts of core commercial and industrial (core C&I) customer demand presented in Chapter 3 (Payan), and the forecasts of large EG and large cogeneration customer demand presented in Chapter 4 (Huang). Further, Chapter 2 (Teplow) provides the underlying heating degree-day design scenarios for Average Year and Cold Year temperature conditions, as well as the peak day temperature design conditions, for both SoCalGas and SDG&E. Finally, I provide the calculated allocations of core storage among key core market segments for SoCalGas and

SDG&E along with values for unaccounted-for gas and their allocation between core and noncore markets for both companies.

II. SOCALGAS' NONCORE GAS DEMAND FORECASTS

A. Introduction

SoCalGas' service to noncore markets includes both retail and wholesale service. Retail service consists of transportation and distribution of gas directly for end-use consumption.

Wholesale service is provided to municipalities or other investor-owned utilities who re-deliver the gas to their end-use customers. SoCalGas' wholesale customers are the City of Long Beach (Long Beach), SDG&E, the City of Vernon (Vernon), and Southwest Gas Corporation (SWG).

Noncore retail customers typically represent those with much larger individual loads than are characteristic of core customers. Also, noncore customers are generally business establishments with many employees.

B. SoCalGas' Noncore Customer Segment Demand

1. Commercial

During this TCAP period, we forecast noncore commercial demand to average 18,608 MDth per year, higher than the 2017 Heating Degree Day (HDD)-adjusted actual usage of 18,262 MDth.¹ The increase in the HDD-adjusted average year demand for 2020 through year 2022 is the net result of expected modest growth in this market (including migration of core commercial load to noncore) net of decreases from the expected implementation of mandated Energy Efficiency (EE) programs.

¹ The HDD-adjusted value for 2017 is 18,262 MDth and reflects the small, but statistically significant, sensitivity to HDD where calendar year 2017 had about 357 fewer HDD than our average year design HDD value of 1,320. The observed value for 2017 was 17,738 MDth less 8 MDth for G30 rule 38 commercial customer load.

Table 1
Average Year Noncore Commercial Demand Forecast (MDth/yr)

| | 2020 | 2021 | 2022 | 3-Year Avg. 2020-2022 |
|--------------------|--------|--------|--------|--------------------------|
| Noncore Commercial | 18,670 | 18,616 | 18,538 | 18,608 |

2. Industrial

We forecast retail noncore industrial (non-refinery) demand to decline from 53,029 MDth in 2017 to an average of 52,293 MDth during the TCAP period. Decline of this market segment from 2017 through the TCAP period is the net result of expected modest growth in this market (including migration of core industrial load to noncore) net of decreases from the expected implementation of mandated Energy Efficiency programs and the migration of noncore industrial load to the City of Vernon.

Refinery industrial demand is comprised of gas consumption by petroleum refining customers, hydrogen producers and petroleum refined product transporters. Refinery industrial demand is forecasted separately from other industrial demand because of the distinct nature of these customers. These customers are characterized by a complex interaction of refinery operations, on-site production of alternate fuels, and changing regulatory requirements impacting the production of petroleum products. We expect refinery industrial demand to average 83,681 MDth per year for the calendar years 2020 through 2022. This is 4,947 MDth lower than the 88,627 MDth recorded for 2017. This decrease is driven by the refineries' use of alternate fuels, such as propane during months in the forecasted period when natural gas prices are forecasted to be less competitive than alternate fuel prices. The reduction of refinery gas demand also reflects savings from Commission-mandated EE programs.

Table 2
Average Year Noncore Industrial Demand Forecast (MDth/yr)

| | 2020 | 2021 | 2022 | 3-Year Avg. 2020-2022 |
|---------------------|---------|---------|---------|--------------------------|
| Noncore Industrial | 52,951 | 52,323 | 51,605 | 52,293 |
| Industrial Refinery | 84,196 | 83,462 | 83,383 | 83,681 |
| Total | 137,147 | 135,785 | 134,988 | 135,973 |

3. Electric Power Generation

The electric power generation sector includes the markets for all industrial/commercial cogeneration and non-cogeneration EG. Small industrial/commercial and refinery cogeneration demand is included in my testimony; the other sectors of electric power generation demand are discussed in Chapter 4 (Huang).

Industrial/Commercial cogeneration units (<20 MW) are installed primarily to generate electricity for customers' internal consumption rather than for power sales to electric utilities or to the California Independent System Operator. In 2017, gas deliveries to this market were 25,296 MDth. We forecast small industrial/commercial cogeneration demand to average 26,111 MDth per year during the TCAP period. The increase in demand is due to the expected decrease in the burner-tip price of natural gas relative to retail electricity over the forecast period.

Refinery cogeneration units are installed primarily to generate electricity for refinery customers' internal use. We project refinery-related cogeneration to average 22,759 MDth in the three-year TCAP period. This average consumption is 831 MDth lower than the recorded throughput of 23,590 MDth for year 2017.

4. Enhanced Oil Recovery-Cogeneration and Steaming

The Enhanced Oil Recovery (EOR) demand forecast is prepared based on historical throughput and general market conditions. For the 2020 to 2022 TCAP period, we forecast EOR demand—combined for cogeneration and steaming usage—to average 20,894 MDth per year.

This is the same as the 2017 recorded gas demand of 20,894 MDth; we expect this market to exhibit stable throughput throughout this TCAP period.

5. ECOGAS (Mexicali)

For this forecast, SoCalGas uses a forecast prepared and provided by ECOGAS of Mexicali. ECOGAS expects the natural gas consumption to increase from 10,221 MDth in 2017 to an average of 11,630 MDth per year in the 2020-2022 TCAP period.

6. Wholesale

The forecast of wholesale gas demand includes transportation service to SDG&E, Long Beach, SWG, and Vernon.

The non-electric generation (non-EG) gas demand forecast for SDG&E is made on a customer class basis. Under average temperature conditions, total non-EG requirements for SDG&E are expected to increase from 57,247 MDth in 2017 to an average of 57,908 MDth for the TCAP period.

The forecast of electric generation gas demand in SDG&E's service area shows a decrease in SDG&E's EG gas requirements from 61,976 MDth in 2017 to an average of 53,023 MDth for the TCAP period. During the TCAP period, EG demand is expected to decline about 1.2% per year, from 53,525 MDth in 2020 to 52,249 MDth in 2022.

For Long Beach, a forecast received from Long Beach has been used. SoCalGas' average transportation deliveries to Long Beach are forecasted to be 7,965 MDth per year in the TCAP period.

The demand forecast for SoCalGas deliveries to SWG has been prepared and provided by SWG for its southern California markets. The direct service load to SWG is expected to grow 0.76% per year in this TCAP period, from 6,595 MDth in 2020 to 6,695 MDth in 2022.

Vernon initiated municipal gas service to its electric power plant in June 2005 and to noncore customers in December 2006. We expect the annual usage of Vernon to average 9,689 MDth for this TCAP period. Vernon's commercial and industrial load is based on recorded 2017 usage for commercial and industrial customers already served by Vernon, plus those additional customers who are expected to request retail service from Vernon. Results from the power market simulation model described in Chapter 4 (Huang) provided the basis for our forecast of Vernon's EG gas demand.

III. SOCALGAS METER COUNT AND CONSOLIDATED GAS DEMAND FORECASTS

A. Introduction

For year 2017, SoCalGas' total gas demand, adjusted to the Average Year HDD of 1,320 HDD, totaled 961,015 MDth, which is an average of 2,633 MDth/day. In this TCAP period, SoCalGas expects its Average Year gas demand to decline from 2020 through 2022 at approximately 1.0% annually. The average for the TCAP years is 935,096 MDth, a decrease of 2.7% from the 2017 Average Year value.

SoCalGas' Consolidated gas demand forecasts are used in SoCalGas' Cost Allocation and Long Run Marginal Cost Study presented in Chapter 9 (Schmidt-Pines) and SoCalGas' Rate Design presented in Chapter 12 (Chaudhury).

B. Meter Count Forecasts

SoCalGas' overall outlook for customer meter counts for this TCAP period is summarized in Table 3 below. In this TCAP period, we expect steady customer growth for core markets overall and stable customer counts in retail noncore markets.

Table 3
SoCalGas Active Meters (annual averages)

| | 2020 | 2021 | 2022 | 3-Year Avg. 2020-2022 |
|-----------------------------|-----------|-----------|-----------|--------------------------|
| Core | | | | |
| Residential | 5,663,352 | 5,714,082 | 5,766,159 | 5,714,531 |
| Core C&I | 203,651 | 203,522 | 203,370 | 203,514 |
| Gas AC | 4 | 4 | 4 | 4 |
| Gas Engine | 712 | 712 | 712 | 712 |
| NGV | 363 | 378 | 393 | 378 |
| Total Core | 5,868,082 | 5,918,698 | 5,970,638 | 5,919,139 |
| Noncore | | | | |
| Noncore C&I | 591 | 593 | 595 | 593 |
| Electric Generation | 388 | 389 | 391 | 389 |
| EOR | 34 | 34 | 34 | 34 |
| Total Retail Noncore | 1,013 | 1,016 | 1,019 | 1,016 |
| Wholesale and International | 5 | 5 | 5 | 5 |
| System Total Active Meters | 5,869,100 | 5,919,719 | 5,971,663 | 5,920,161 |

Residential and total C&I meter forecasts are presented in Rose-Marie Payan's SoCalGas 2019 General Rate Case workpapers.² Gas A/C, gas engine, and natural gas vehicle (NGV) meter counts are forecasted from base year 2017 data and projected forward based on observed trend. The core C&I meter forecast for this TCAP period is derived by subtracting the other non-residential markets' meter forecasts from total C&I meter forecasts.

Noncore customer and meter counts are developed from base year 2017 data and projected forward based on the observed trend of each noncore market segment. Customer/meter counts for large EG and large cogeneration customers are described in Chapter 4 (Huang).

² See A.17-10-007, A.17-10-008 (consolidated), Exhibit SCG-39-WP, Workpapers to SoCalGas Direct Testimony of Rose-Marie Payan, October 6, 2017.

C. Consolidated Gas Demand for Average Year and Cold Year

Table 4 shows the composition of SoCalGas' throughput forecast for 2020, 2021 and 2022 under Average Year temperature conditions, and Table 5 shows demand under Cold Year temperature conditions.³

Table 4
Composition of SoCalGas Throughput (MDth/Yr) Average Temperature Year

| | 2020 | 2021 | 2022 | 3-Year Avg. 2020-2022 |
|--------------------------------|---------|---------|---------|-----------------------------|
| Core | | | | |
| Residential | 238,159 | 234,857 | 230,889 | 234,635 |
| Core C&I | 101,330 | 99,418 | 97,064 | 99,271 |
| Gas AC | 42 | 42 | 42 | 42 |
| Gas Engine | 2,230 | 2,230 | 2,230 | 2,230 |
| NGV | 16,933 | 17,860 | 18,838 | 17,877 |
| Total Core | 358,695 | 354,407 | 349,062 | 354,055 |
| Non-Core | | | | |
| Non-core C&I | 155,817 | 154,401 | 153,526 | 154,581 |
| Electric Generation | 261,177 | 256,571 | 255,585 | 257,778 |
| EOR | 20,894 | 20,894 | 20,894 | 20,894 |
| Total Retail Non-core | 437,888 | 431,867 | 430,006 | 433,253 |
| Wholesale and International | | | | |
| Long Beach | 7,957 | 7,964 | 7,972 | 7,965 |
| SDG&E | 112,712 | 112,229 | 110,643 | 111,861 |
| Southwest Gas | 6,595 | 6,639 | 6,695 | 6,643 |
| Vernon | 9,662 | 9,721 | 9,684 | 9,689 |
| Mexicali | 11,596 | 11,618 | 11,676 | 11,630 |
| Total Wholesale & Intl. | 148,523 | 148,171 | 146,671 | 147,788 |
| Average Year Throughput (AYTP) | | | | |
| | 945,105 | 934,444 | 925,739 | 935,096 |

⁶

2

3

4

5

³ Gas demand under Average Year temperature conditions is called Average Year Throughput (AYTP) and gas demand under Cold Year temperature conditions is called Cold Year Throughput (CYTP).

Table 5
Composition of SoCalGas Throughput (MDth/Yr) 1-in-35 Cold Temperature Year

| | 2020 | 2021 | 2022 | 3-Year Avg. 2020-2022 |
|------------------------------|---------|---------|---------|--------------------------|
| Core | | | | |
| Residential | 261,905 | 258,692 | 254,739 | 258,445 |
| Core C&I | 105,527 | 103,615 | 101,260 | 103,467 |
| Gas AC | 42 | 42 | 42 | 42 |
| Gas Engine | 2,230 | 2,230 | 2,230 | 2,230 |
| NGV | 16,933 | 17,860 | 18,838 | 17,877 |
| Total Core | 386,637 | 382,439 | 377,108 | 382,061 |
| Non-Core | | | | |
| Non-core C&I | 156,225 | 154,809 | 153,935 | 154,990 |
| Electric Generation | 261,177 | 256,571 | 255,585 | 257,778 |
| EOR | 20,894 | 20,894 | 20,894 | 20,894 |
| Total Retail Non-core | 438,296 | 432,275 | 430,414 | 433,662 |
| Wholesale and International | | | | |
| Long Beach | 8,626 | 8,635 | 8,645 | 8,636 |
| SDG&E | 116,630 | 116,131 | 114,510 | 115,757 |
| Southwest Gas | 7,126 | 7,175 | 7,235 | 7,179 |
| Vernon | 10,197 | 10,221 | 10,157 | 10,192 |
| Mexicali | 11,596 | 11,618 | 11,676 | 11,630 |
| Total Wholesale & Intl. | 154,176 | 153,780 | 152,223 | 153,393 |
| Cold Year Throughput (CYTP) | | | | |
| | 979,109 | 968,494 | 959,746 | 969,116 |

D. Consolidated Peak Day Gas Demand

SoCalGas uses the following consolidated peak day gas demand for cost allocation and rate design purposes. Table 6 below shows the peak day gas demand for each year of the TCAP period as well as the three-year average for that period.

3

4

5

6

7

Table 6
SoCalGas' Peak Day Demand (MDth/d)

| | 2020 | 2021 | 2022 | 3-Year Avg. 2020-2022 |
|------------------------------|-------|-------|-------|--------------------------|
| Core | | | | |
| Residential | 2,437 | 2,419 | 2,395 | 2,417 |
| Core C&I | 583 | 576 | 568 | 576 |
| Gas AC | 0.1 | 0.1 | 0.1 | 0.1 |
| Gas Engine | 3 | 3 | 3 | 3 |
| NGV | 45 | 47 | 50 | 47 |
| Total Core | 3,068 | 3,046 | 3,016 | 3,043 |
| Non-Core | | | | |
| Non-core C&I | 477 | 474 | 470 | 474 |
| Electric Generation | 834 | 848 | 827 | 837 |
| EOR | 57 | 57 | 57 | 57 |
| Total Retail Non-core | 1,369 | 1,379 | 1,355 | 1,368 |
| Wholesale and International | | | | |
| Long Beach | 56 | 56 | 56 | 56 |
| SDG&E | 630 | 611 | 612 | 618 |
| Southwest Gas | 52 | 53 | 53 | 53 |
| Vernon | 30 | 20 | 30 | 27 |
| Mexicali | 32 | 32 | 32 | 32 |
| Total Wholesale & Intl. | 799 | 772 | 784 | 785 |
| Total Peak Day Demand | | | | |
| | 5,236 | 5,198 | 5,155 | 5,196 |

For HDD-sensitive core market segments, peak day demand is calculated using the applicable 1-in-35 peak day temperature condition for SoCalGas or SDG&E. For the SoCalGas retail noncore HDD-sensitive market segment, peak day demand is calculated under a 1-in-10 peak day temperature condition. For the SoCalGas and SDG&E electric generation facilities presented in Chapter 4 (Huang), peak day demand is calculated as a coincident peak day for all these facilities. For all other market segments, peak day load is calculated as average daily December month's demand.

E. Consolidated Peak Month Gas Demand

SoCalGas uses gas demand for the month of December as the peak month for cost allocation and rate design purposes. Consolidated forecasts of peak month gas demands are shown below in Table 7 for each year of the TCAP period as well as the three-year average for that period.

Table 7
SoCalGas' Peak Month Demand (MDth/Mo)

| | 2020 | 2021 | 2022 | 3-Year Avg. 2020-2022 |
|--------------------------------|---------|---------|---------|--------------------------|
| Core | | | | |
| Residential | 39,817 | 39,328 | 38,727 | 39,291 |
| Core C&I | 11,989 | 11,779 | 11,521 | 11,763 |
| Gas AC | 3 | 3 | 3 | 3 |
| Gas Engine | 97 | 97 | 97 | 97 |
| NGV | 1,394 | 1,471 | 1,551 | 1,472 |
| Total Core | 53,299 | 52,678 | 51,899 | 52,625 |
| Non-Core | | | | |
| Non-core C&I | 14,071 | 13,971 | 14,032 | 14,025 |
| Electric Generation | 21,770 | 21,758 | 21,547 | 21,692 |
| EOR | 1,775 | 1,775 | 1,775 | 1,775 |
| Total Retail Non-core | 37,616 | 37,503 | 37,354 | 37,491 |
| Wholesale and International | | | | |
| Long Beach | 1,054 | 1,057 | 1,059 | 1,057 |
| SDG&E | 12,203 | 12,062 | 12,292 | 12,186 |
| Southwest Gas | 1,148 | 1,158 | 1,168 | 1,158 |
| Vernon | 820 | 826 | 844 | 830 |
| Mexicali | 982 | 987 | 992 | 987 |
| Total Wholesale & Intl. | 16,207 | 16,090 | 16,356 | 16,218 |
| Total Peak Month Demand | | | | |
| | 107,122 | 106,271 | 105,608 | 106,334 |

For HDD-sensitive market segments, December HDD for cold year temperature designs are used to calculate gas demand.

IV. SDG&E'S NONCORE GAS DEMAND FORECASTS

This section presents noncore customers' gas demand for SDG&E, with the exception of the gas requirements for large electric generation and large cogeneration customers (with capacity greater than 20 MW) discussed in Chapter 4 (Huang). Gas demand forecasts for noncore C&I and Industrial/Commercial Cogeneration (<20 MW) are derived by trending recorded data for 2006 through 2017 driven primarily by expected growth in commercial and industrial employment in San Diego county. C&I non-cogeneration gas demand is adjusted to reflect decreases from the expected implementation of mandated EE programs. The data in Table 8 below shows SDG&E's noncore throughput each year for the TCAP period, as well as the three-year average.

Table 8
Composition of SDG&E Noncore Throughput (MDth/Yr)

| | 2020 | 2021 | 2022 | 3-Year Avg. 2020-2022 |
|-----------------------|-------|-------|-------|--------------------------|
| Noncore C&I | 4,688 | 4,697 | 4,699 | 4,694 |
| Cogeneration (<20 MW) | 9,328 | 9,343 | 9,341 | 9,337 |

18 TCA

We forecast SDG&E's noncore commercial and industrial demand to grow about 0.1% per year in the TCAP period, from 4,688 MDth in 2020 to 4,699 MDth by 2022. Noncore commercial and industrial load was 4,371 MDth for 2017.

SDG&E's industrial/commercial cogeneration (capacity <20 MW) load was 8,829 MDth in 2017. We expect Industrial/Commercial cogeneration load to average 9,337 MDth in this TCAP period.

V. SDG&E METER COUNT AND CONSOLIDATED GAS DEMAND FORECASTS

A. Introduction

SDG&E's total throughput (gas sales and transportation), adjusted to the Average Year HDD of 1,246 HDD, totaled 119,223 MDth for year 2017, an average of 327 MDth/day. In the 2020 to 2022 TCAP years, SDG&E expects Average Year throughput to decline at about 0.9% annually from 2020 through 2022. Total Average Year throughput for the TCAP years is 110,932 MDth, a decrease of 7.0% from the 2017 value.

SDG&E's consolidated gas demand forecast data are used for SDG&E's Cost Allocation and Long Run Marginal Cost Study presented in Chapter 10 (Foster), and SDG&E's Rate Design presented in Chapter 12 (Chaudhury).

B. Meter Count Forecasts

SDG&E's meter counts for this TCAP period are summarized in Table 9 below. In this TCAP period, we expect steady customer growth overall and stable customer counts in retail noncore markets.

Table 9
SDG&E Meters (Annual Averages)

| | 2020 | 2021 | 2022 | 3-Year Avg. 2020-2022 |
|-----------------------|---------|---------|---------|--------------------------|
| Core | | | | |
| Residential | 867,507 | 874,002 | 880,694 | 874,067 |
| Core C&I | 30,844 | 30,940 | 31,027 | 30,937 |
| NGV | 27 | 28 | 28 | 28 |
| Total Core | 898,378 | 904,970 | 911,748 | 905,032 |
| Non-Core | | | | |
| Non-core C&I | 53 | 53 | 53 | 53 |
| Electric Generation | 90 | 90 | 90 | 90 |
| Total Retail Non-core | 143 | 143 | 143 | 143 |
| System Total Meters | | | | |
| | 898,521 | 905,113 | 911,891 | 905,175 |

SDG&E's residential, core C&I, and NGV meter forecasts for this TCAP period are 2 based on customer forecasts presented in Ms. Payan's SDG&E 2019 General Rate Case workpapers.⁴ Noncore customer counts are developed from base year 2017 data and projected 3 4 forward based on the observed trend of each noncore market segment. Customer/meter counts 5 for the large EG and large cogeneration market segments are described in Chapter 4 (Huang).

C. Consolidated Gas Demand for Average Year and Cold Year

Tables 10 and 11 show the details of SDG&E's forecasted annual gas demand under Average-Year and 1-in-35 Cold-Year temperature conditions, respectively.

Table 10 Composition of SDG&E Throughput (MDth/Yr) Average Temperature Year

| | 2020 | 2021 | 2022 | 3-Year Avg. 2020-2022 |
|--------------------------------|---------|---------|---------|--------------------------|
| Core | | | | |
| Residential | 31,721 | 31,394 | 30,856 | 31,323 |
| Core C&I | 19,595 | 19,500 | 19,338 | 19,478 |
| NGV | 2,247 | 2,409 | 2,583 | 2,413 |
| Total Core | 53,563 | 53,303 | 52,776 | 53,214 |
| Non-Core | | | | |
| Non-core C&I | 4,688 | 4,697 | 4,699 | 4,694 |
| Electric Generation | 53,525 | 53,295 | 52,249 | 53,023 |
| Total Retail Non-core | 58,213 | 57,992 | 56,947 | 57,718 |
| Average Year Throughput (AYTP) | | | | |
| | 111,776 | 111,296 | 109,723 | 110,932 |

10 11 12

1

6

7

8

9

⁴ See A.17-10-007, A.17-10-008 (consolidated), Exhibit SDG&E-37-WP, Workpapers to SDG&E Direct Testimony of Rose-Marie Payan, October 6, 2017.

Table 11
Composition of SDG&E Throughput (MDth/Yr) 1-in-35 Cold Year Temperature

| | 2020 | 2021 | 2022 | 3-Year Avg. 2020-2022 |
|-----------------------------|---------|---------|---------|--------------------------|
| Core | | | | |
| Residential | 34,759 | 34,418 | 33,845 | 34,341 |
| Core C&I | 20,441 | 20,346 | 20,183 | 20,324 |
| NGV | 2,247 | 2,409 | 2,583 | 2,413 |
| Total Core | 57,448 | 57,174 | 56,610 | 57,077 |
| Non-Core | | | | |
| Non-core C&I | 4,688 | 4,697 | 4,699 | 4,694 |
| Electric Generation | 53,525 | 53,295 | 52,249 | 53,023 |
| Total Retail Non-core | 58,213 | 57,992 | 56,947 | 57,718 |
| Cold Year Throughput (CYTP) | | | | |
| | 115,661 | 115,166 | 113,558 | 114,795 |

2

3

45

6

D. Consolidated Peak Day Gas Demand

SDG&E uses the consolidated peak day gas demand for cost allocation and rate design purposes. Table 12 below shows the peak day gas demand.

Table 12 SDG&E's Peak Day Demand (MDth/d)

| | | | | 3-Year Avg. |
|------------------------------|------|------|------|-------------|
| | 2020 | 2021 | 2022 | 2020-2022 |
| Core | | | | |
| Residential | 298 | 295 | 291 | 294 |
| Core C&I | 112 | 112 | 111 | 112 |
| NGV | 6 | 6 | 7 | 6 |
| Total Core | 415 | 413 | 408 | 412 |
| Non-core | | | | |
| Non-core C&I | 13 | 13 | 13 | 13 |
| Electric Generation | 197 | 181 | 186 | 188 |
| Total Retail Noncore | 209 | 193 | 198 | 200 |
| Total Peak Day Demand | | | | |
| · | 625 | 606 | 607 | 613 |

7

8

under a 1-in-35 peak day temperature condition. For the SDG&E electric generation facilities

For SDG&E's HDD-sensitive core market segments, peak day demand is calculated

included in Chapter 4 (Huang) power market simulation model, peak day demand was calculated as a coincident peak day for all these facilities. For all the other market segments, peak day load is calculated as the average daily December month's demand.

E. Consolidated Peak Month Gas Demand

SDG&E uses gas demand for the month of December as the peak month for cost allocation and rate design purposes. Consolidated forecasts of the peak month gas demand are shown in Table 13 below.

Table 13 SDG&E's Peak Month Demand (MDth/Mo)

| | | 2020 | 2021 | 2022 | 3-Year Avg. 2020-2022 |
|-------------------|----------------|--------|--------|--------|--------------------------|
| Core | | | | | |
| | Residential | 5,080 | 5,030 | 4,946 | 5,019 |
| | Core C&I | 2,346 | 2,336 | 2,318 | 2,333 |
| | NGV | 183 | 196 | 210 | 196 |
| | Total Core | 7,609 | 7,561 | 7,474 | 7,548 |
| Noncore | | | | | |
| | Noncore C&I | 394 | 395 | 395 | 395 |
| | EG | 4,098 | 4,006 | 4,322 | 4,142 |
| | Total Retail | | | | |
| | Noncore | 4,493 | 4,401 | 4,717 | 4,537 |
| Total Peal | k Month Demand | | | | |
| | | 12,101 | 11,962 | 12,190 | 12,085 |

For HDD-sensitive core market segments, December HDD for SDG&E's cold year temperature design is used to calculate gas demand.

VI. Core Storage Allocations and Unaccounted-For Gas

A. Core Storage Allocations

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

The following storage assets are allocated to serve the core customers of SoCalGas and SDG&E combined:

- Storage Inventory of 82.5 Bcf,
- Winter Months' Withdrawal Capacity of 2,000 MMcfd, and
- Summer Months' Injection Capacity of 445 MMcfd.

These storage assets are discussed in Chapter 1 (Dandridge). The purpose of my testimony regarding these assets is to provide the accompanying allocation of these overall core asset levels to (1) SoCalGas and (2) SDG&E for each company's respective core rate classes.

Table 14 shows the allocation of the storage assets for SoCalGas' core customers by customer class, and Table 15 shows the resulting storage asset allocation by customer class for SDG&E's core customers.

Table 14
SoCalGas Core Storage Allocations by Customer Class

| Storage Asset | Residential | G-10 | G-AC | G-GE | G-NGV | Total SCG Core |
|----------------------------|-------------|-------|------|------|-------|-------------------|
| Inventory Allocation (BCF) | 60.2 | 11.1 | 0.0 | 0.4 | 0.6 | 72.3 |
| Injection (MMcfd) | 324.6 | 59.7 | 0.0 | 2.4 | 3.1 | 389.8 |
| Withdrawal (MMcfd) | 1,398.8 | 333.3 | 0.0 | 1.8 | 27.5 | 1,761.4 |

Table 15
SDG&E Core Storage Allocations by Customer Class

Total SCG & SDG&E SDG&E Residential GN-3 **G-NGV** Core **Core Totals Storage Asset** 7.7 2.4 10.2 Inventory Allocation (BCF) 0.1 82.5 Injection (MMcfd) 41.7 13.0 0.5 55.2 445.0 Withdrawal (MMcfd) 2,000.0 170.4 64.6 3.7 238.6

These allocations are based on the monthly core demand forecasts presented in Chapter 2 (Teplow) and Chapter 3 (Payan). These core storage capacity allocations are used to allocate storage costs among SoCalGas' and SDG&E's core customers.

B. Unaccounted-For (UAF) Gas

UAF gas is the difference between total receipts into SoCalGas' and SDG&E's respective service territories and total deliveries within SoCalGas' and SDG&E's respective service territories.⁵ The difference is comprised of the following major elements: accounting, measurement, leakage, theft, and other unexplained unaccounted-for volumes of gas. The contributions of each of the major elements to the total UAF are analyzed for each company in a 2006 UAF study, which is the most recent comprehensive analysis of UAF drivers available for SoCalGas and SDG&E.

The cumulative recorded UAF gas of three production cycles (i.e., an April through March period) for the months of April 2015 through March 2018 for SoCalGas and SDG&E are shown in Table 16 and Table 17 below, along with UAF gas as percentages of total gas receipts.

Table 16
Recorded SoCalGas UAF

| Apr-15 - Mar-18 | Total Receipts (MMBtu) | Total Deliveries (MMBtu) | UAF (MMBtu) | UAF % of Receipts |
|-----------------|------------------------------|--------------------------------|----------------|----------------------|
| 36 Months Total | 2,878,869,629 | 2,852,221,242 | 26,648,388 | 0.926% |

⁵ Estimated gas releases that result from normal utility operations are not considered UAF and are not included in the UAF calculation.

Table 17
Recorded SDG&E UAF

| Recorded SDGCE Offi | | | | | | | |
|---------------------|------------------------------|--------------------------------|-----------------------------------|----------------|-------------------|--|--|
| Apr-15 - Mar-18 | Total Receipts (MMBtu) | Total Deliveries (MMBtu) | Adjustments to LUAF (MMBtu) | UAF (MMBtu) | UAF % of Receipts | | |
| 36 Months Total | 344,462,419 | 342,235,334 | -282,554 | 1,944,531 | 0.565% | | |

SoCalGas and SDG&E propose that the UAF percentages used in Chapter 12 (Chaudhury) for each utility for ratemaking purposes be updated and based on the April 2015 to March 2018 three-year average of 0.926% for SoCalGas, shown in Table 16, and 0.565% for SDG&E as shown in Table 17. For cost recovery and ratemaking purposes, SoCalGas currently allocates 71.1% of UAF gas to the core and 28.9% to noncore, while SDG&E currently allocates 76.71% of UAF gas to the core and 23.29% to the noncore. These allocation factors are based on the 2006 UAF study for each respective company. SoCalGas and SDG&E propose that these allocation factors continue to be used for cost recovery and ratemaking purposes for the 2020 to 2022 TCAP period. The monthly total of deliveries, receipts, and UAF are shown in detail in the accompanying workpapers, along with a copy of the 2006 UAF Study covering both companies.

This concludes my prepared direct testimony.

VII. QUALIFICATIONS

My name is Wei Bin Guo. My business address is 555 West Fifth Street, Los Angeles, California 90013-1011. I am employed by SoCalGas as a Forecasting Advisor in the Regulatory Affairs Department. I am responsible for the preparation and consolidation of natural gas demand forecasts for SoCalGas and SDG&E. I have held my current position since March 2016. I previously worked as a Principal Regulatory Economic Advisor in the Regulatory Affairs Department of SoCalGas from March 2015 to March 2016.

I earned an undergraduate degree in Applied Mathematics from Dalian University of Technology, and a Master of Science in Applied Statistics from Cal State University of Long Beach.

I have not previously testified before the Commission.